

INVESTMENT BANKING PRIVATE BANKING RETAIL BANKING

# WORK FOR THE FINANCIAL INDUSTRY ACROSS THE GULF

AUGUST 2025

## acuity

change the language

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# An overview of our 23-year service for the financial industry

For over 23 years, we have created communication solutions for the financial industry, from strategic branding initiatives, time-critical investment funds to highly effective integrated campaigns.

Business insight. Creative flair.





### **INVESTCORP**

























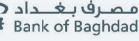
























Capital House















ALSALAMBANK

البحرين Bahrain

مصرف إبدار Ibdar Bank



























































Abaad Real Estate

**Abu Dhabi Investment House** 

Archstone

Ahli Bank Oman Ahli Bank, Qatar Al Salam Bank

Al Matrook Holdings

Al Meer Group

Al Noor Supermarkets, Oman

Aljazeera Supermarkets

Alosra Supermarkets

American University of Bahrain

Amwaj Islands

**Arcapita** 

**Arbah Capital, KSA** 

Archstone Real Estate

Apex Real Estate

Bahrain Gasoline Blending

Bahrain Government

Bahrain Seaports

Bahrain Marina

**Bank ABC** 

**Bank of Baghdad** 

**Bank of Bahrain & Kuwait** 

Bareeq Al Ritaj Real Estate

**BIBF** 

BIGC

BMMI Group

Box It Restaurants

**Burgan Bank** 

**Capital Management House** 

City View Real Estate

**CBI Dubai** 

Central Bank of Bahrain Commercial Bank of Qatar

**Diners Club, Qatar** 

Dilmunia

Durrat Marina

Durrat Al Bahrain

Edamah

Education City Golf Club

Enhance, Oman

**Eskan Bank** 

Esterad, Amwaj Beachfront

First Energy Bank

**First Leasing Bank** 

Fontana Towers

Future Telecoms, Kuwait

**Ghana Commercial Bank** 

Global Sourcing & Supply

Gulf Business Machines
Gulf Finance House

**GFH Capital** 

Gulf Hotels Group

**Gulf International Bank** 

**Gulf One Bank** 

Harbour Row, GFH

**Ibdar Bank** 

IDworks Interior design

IFAN maritime

**Instrata Capital** 

**International Investment Bank** 

Investcorp

**Ithmaar Bank** 

Ithmaar Development Co.

Khaleeji Bank

Knight Frank

Koheeji Contractors

**Kuwait Finance House** 

Menas

Muntaza Supermarket

My Deli

Naseej

Nass Group

NCB Capital
QInvest, Qatar

Royal Ambassador

Royal Golf Club

Riffa Palms

SICO Investment Bank

Syria Gulf Bank

Technicas Reunidas

Thejo Hatcon

**United Finance, Oman** 

Zain Bahrain

# 02

# **Experts in creating investment banking and fund placement collateral**

Since 2001, we have worked with dozens of leading investment banks from around the region, and we have gained an intimate knowledge of the industry and the investment structures we help promote.

We are industry leaders in creating offering documents, placement memorandums, executive summaries, fund fact sheets and agreement forms with zero errors - meeting deadlines that others find impossible.

### **Time-critical investment fund production**

- Significant **23+ year experience** of working within the financial industry, producing corporate profiles, annual reports, financial reports and investor presentation material.
- **Experts** in the development of legal documentation and investment placement material.
- We specialise in the time-critical production of investment fund documentation including offer memorandums; summary documents; pitch-books and more.
- Absolute integrity of typesetting and production -150 page financials with zero errors produced in as little as three days!
- **Dual language capable**. We produce investment material in English and Arabic (and can produce in other languages as well).

- Direct relationships with placement teams. We understand the investment banking industry increasing speed of production and evolution of content.
- Creative flair in production that aligns with corporate and brand positioning resulting in production of the highest calibre.
- Building brands for investment banks through consistent grid systems and fund delivery.
- Investment banking clients include Investcorp; Gulf Finance House; Arcapita; Arbah Capital; Asas Capital; Ibdar Bank; Gulf One Bank; MAN Investments; QInvest; NCB Capital; Capital Management House; ADIH; Al Salam Bank; First Energy Bank; Ithmaar Bank - and many others.

#### 02 - OUR WORK FOR INVESTMENT BANKS

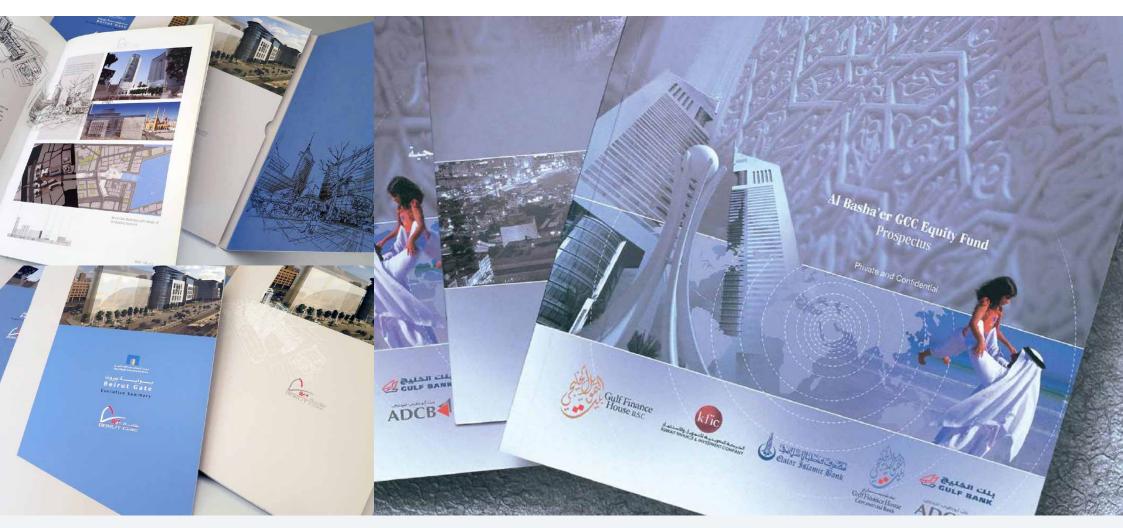


Vestel Investment Company fund for Gulf Finance House - a fixed grid system for funds created consistency and helped to build the brand.

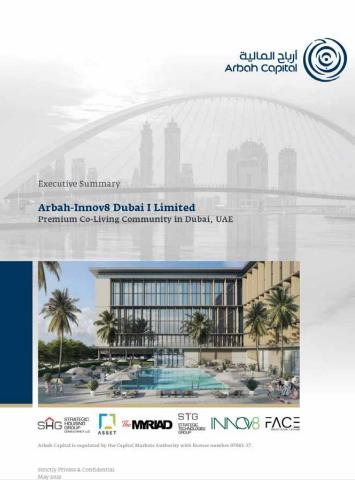
Anther grid system for IIB fund productions.

Gulf One Investment Banks Th arawat Fund pack and a fixed grid system for a variety of funds such as Gulf One Buchanan Industrial - investing in German technology.

Another unique format for Al Salam Investment Bank funds - this time a biodiesel investment in Hong Kong.



We helped build Beirut's hugely acclaimed downtown Solidaire District by creating a unique grid for Abu Dhabi Investment House fund collaterals. The Gulf Finance House grid system allowed multiple paricipation of investment houses - and room in the grid for their brandmarks.



We designed a unique grid system for Arbah Capital that allowed good flexibility in application.



The initial Capital Raising documentation that helped to create Oasis Capital Bank, comprised legal documents within a slip case that was silver foil embossed on the outer, and created using speciality papers.

#### 02 - OUR WORK FOR INVESTMENT BANKS



Moya and Jao Investment placement funds comprising Memorandum, Summary and agreement forms within a custom folder. In this case we also created brands for the companies under formation.

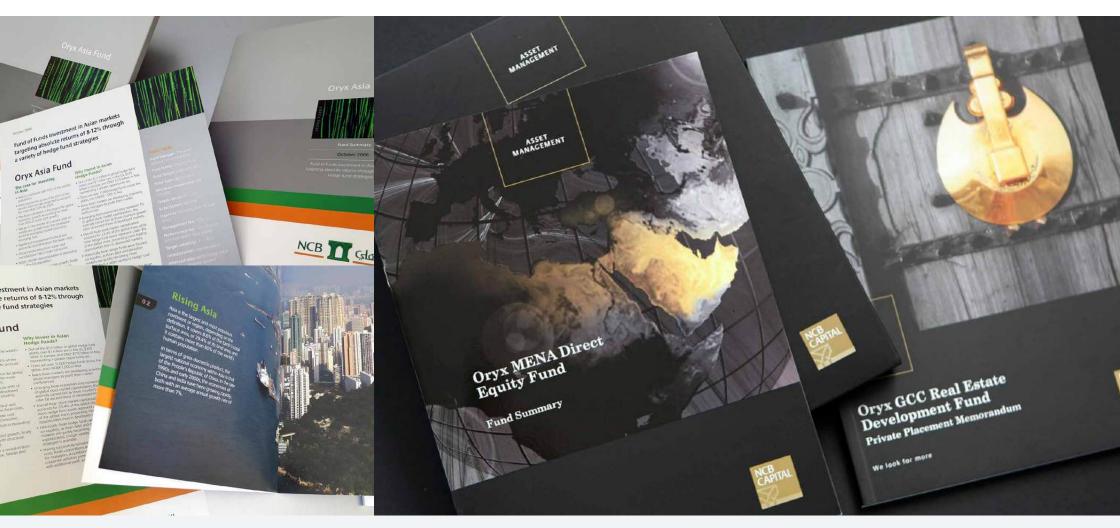
Fund packs designed for Gulf Finance House (conformed to an underlying grid for consistency) promoting investment in Pan European real estate. Fund packs with a distinct grid system for IIB, International Investment Bank.



Above: Capital raising for Bahrain Financial Harbour Q400 Aircraft Leasing fund comprising PPM, Summary and Agreement form, for Ibdar Bank / Ethiopian Airlines.

Launching MenaDrill through an investment placement fund. Collateral contained within a slip case and we also desgned the brand for the company under formation.

#### 02 - OUR WORK FOR INVESTMENT BANKS



We produced a variety of investment fund documentation for NCB (National Commercial Bank of Saudi Arabia).

NCB subsequently rebranded to become NCB Capital and we designed a new look and feel for its investment fund presentations, launching another three funds.



We created flip-style 'pitch books' for Investcorp, Arcapita and Pinebridge. These are wire-bound summaries of an investment fund comprising mostly charts, tables and bullet point information. Below: Investment funds for First Leasing Bank.

An investment overview was created to launch a new telecom provider in Qatar for QInvest. This comprised a summary within a hard-case presentation box, aimed at key investors.





Deal Flow

#### Fintactics - Financial Technology Fund

A Shari'ah-compliant venture capital fund investing in financial technology opportunities across the Kingdom of Saudi Arabia and beyond.



Strictly Private & Confidential

REVIVAL CION digital



Arbah Capital is regulated by the Capital Markets Authority with license number 07083-37.

> A Deal Flow document that demonstrates a strong grid system for all Arbah Capital funds together with supporting brands (lower) and co-branding above.



Investment overview brochure aiming to launch Club Privé - an exclusive hotel operator at the Harbour Row Development, Bahrain Financial Harbour.

Private Placement Fund production for Oasis Capital Bank used a distinctive graphic system and slip case covers to differentiate.



### **Services for Initial Public Offerings**

We have created the legal collateral for virtually every Initial Public Offering in Bahrain for the last two decades - including Nass Group; Naseej; Zain; Eskan REIT; APM Terminals and the KFH Kuwait offer to purchase the shares of Ahli United Bank.

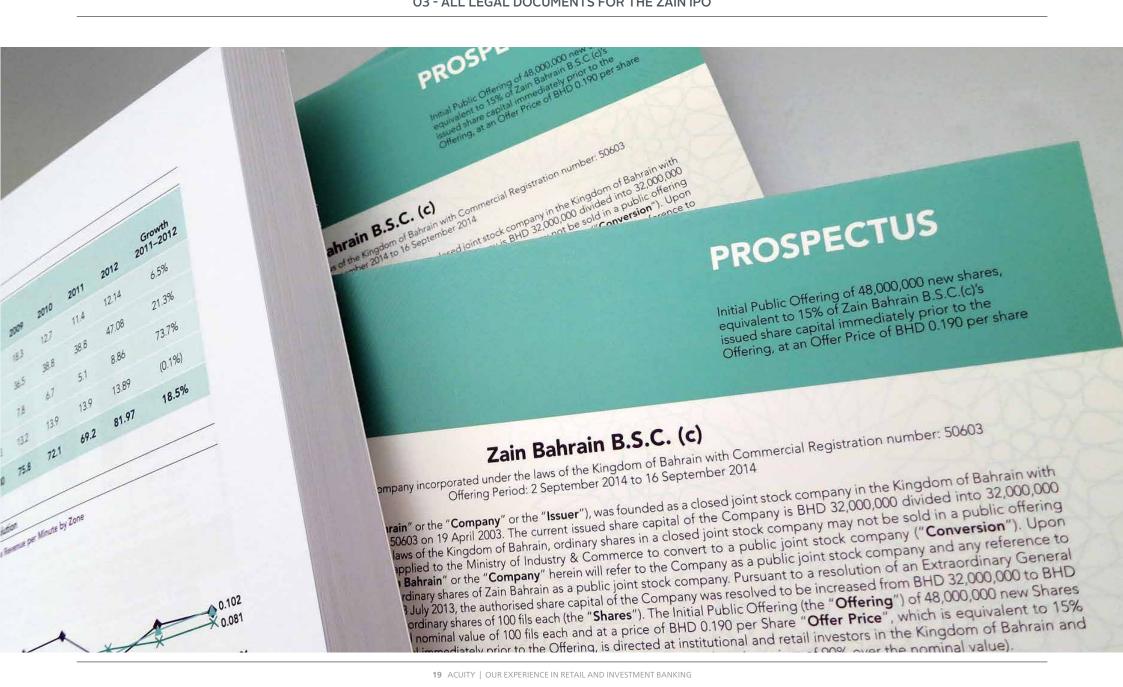
We have created thousands of pages of legal documents, meeting impossible deadlines and building our reputation as experts in this field. We are proud that every IPO we have produced has been successfully marketed and closed as over-subscribed.

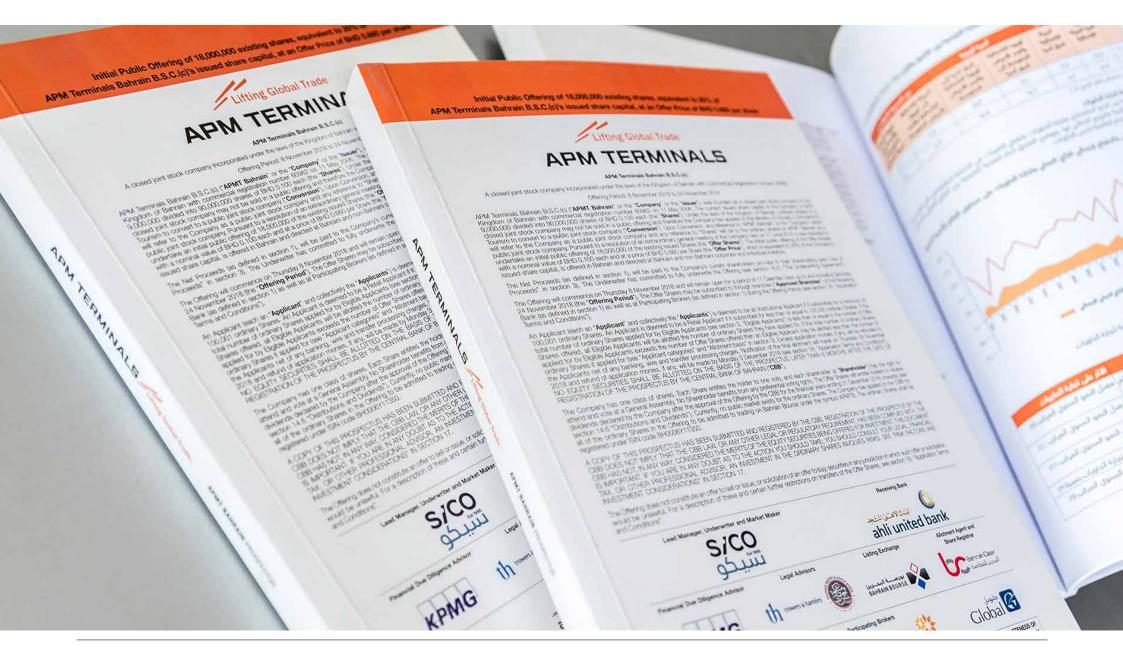
### **IPO** and high-demand legal typesetting

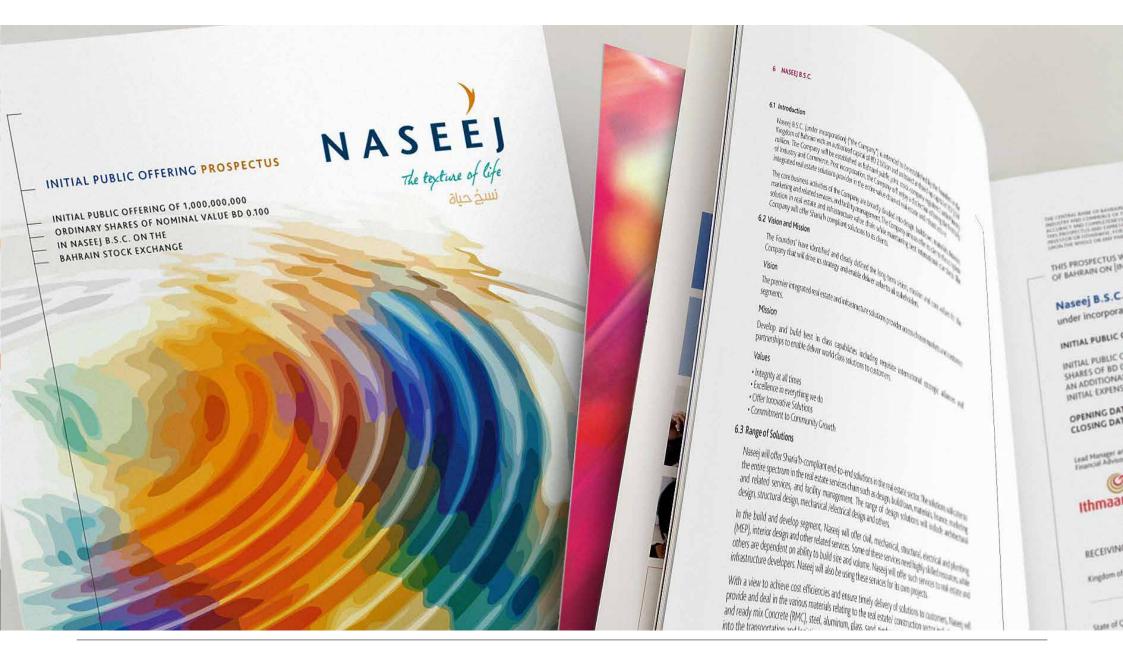
- Significant **23+ year experience** of working within the financial industry gives the assurance that we are skilled in this market.
- We specialise in the **time-critical production** of large-scale, legal and financial publications.
- Experts in the development of legal documentation, investment placement material and annual reports gives us the credentials to be able to meet the demands of IPO production.
- IPO Documentation and marketing for Naseej; Nass Corporation; Zain Bahrain; Eskan REIT. (which also involved a high degree of educational marketing).
   Plus production for the KFH Kuwait, purchase of Ahli United Bank ordinary shares.

- Absolute integrity of typesetting and production means that client teams are fully confident in our work - meaning less time proof checking!
- We understand the legal and financial implications of an Initial Public Offering and know the critical paths and level of client teams required.
- Creating the launch documentation for virtually
   100% of the IPOs that have taken place in Bahrain over the last two decades.
- All of our IPOs are oversubscribed by significant multiples.









# Brand and promotions for Retail Banking

Our work in branding and subsequent marketing of some of the region's largest retail banks started over two decades ago with a deep commitment to Commercial Bank of Qatar. We continue to work with CBQ but have also branded and consulted with a variety of other leading retail banks - Ithmaar Bank, BBK in Bahrain and Burgan bank in Kuwait for example.

### Branding and full-service promotional solutions for customer-focused retail finance clients

- **Full agency solution** from branding to tactical and promotional, above and below the line.
- We have conducted many high profile branding and total communications projects for retail banks across the GCC and MENA, advising on business and brand strategy, implementing the systems required and following through by providing full services in marketing and integrated communications.
- Retail banking services include network and customer segmentation strategies, high net-worth marketing, tactical and promotional marketing.
- **Highly experienced** in credit card segmentation and marketing; customer loyalty programmes; retail network strategies; customer information collateral.

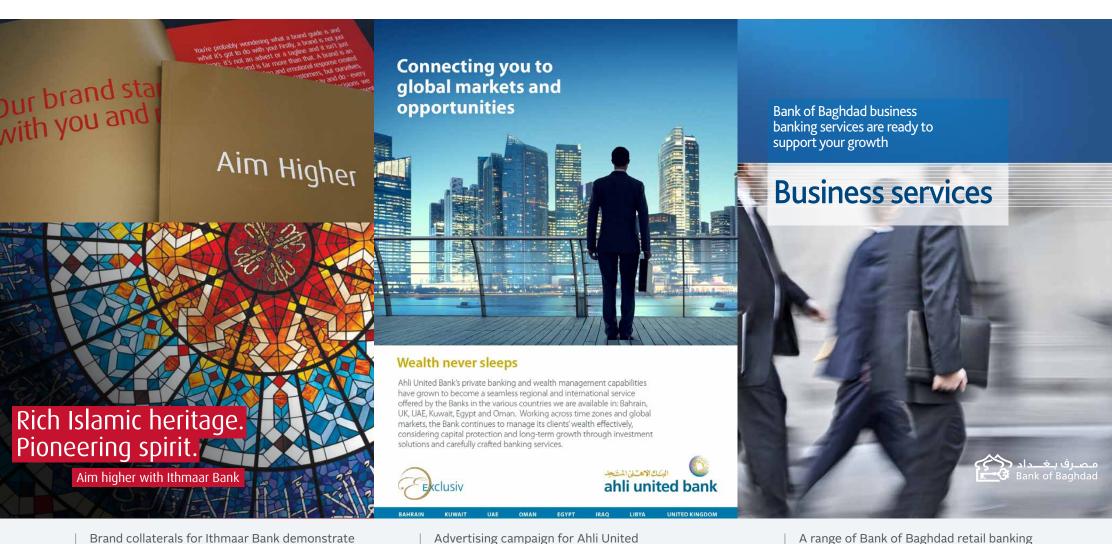
- **Branch-specific communications** include customer journey mapping; information display; signages, wayfinding and merchandising.
- High capability in signage, wayfinding and environmental design ensures that the brand is fully integrated to physical space.
- **In-depth communications audits** create clarity and inform subsequent work.
- Development of underlying brand and business strategy includes positioning statement and clearly defined vision and aspiration principles.
- **Strategic HR programmes** ensure that stakeholders and staff are trained and fully aware of brand and/or service values.



Brand strategy for Ghana Commercial Bank was promoted in a Staff Guide to educate all stakeholders and help create brand ambassadors.

Commercial Bank of Qatar, Islamic banking brochures.

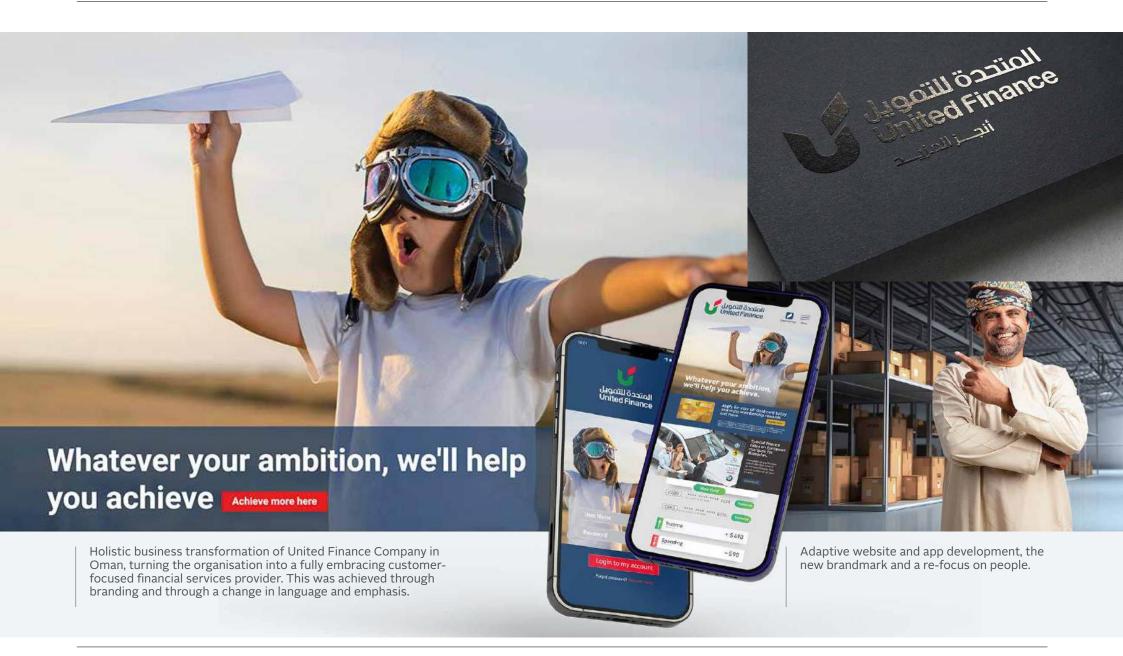
Ghana Commercial Bank annual report.



Brand collaterals for Ithmaar Bank demonstrate the underlying tagline and a distinctive typographic style for collateral.

Advertising campaign for Ahli United Banking Group.

A range of Bank of Baghdad retail banking brochures produced in English, Arabic and Kurdish, produced as part of our integrated agency services.





A range of internal and external collaterals for GIB, both HR and customer focused.

Instagram story and general social media templates for Bank ABC.

Defining relationship banking through interior environments for Commercial Bank of Qatar. Launching Mastercard World for Ithmaar Bank, Bahrain.

#### **Example: Our work for Commercial Bank, Qatar**

- Introduced to CBQ through our work with MAN Investments creating locally sponsored investment fund documentation – also for Ahli United, Burgan Bank and Bank Muscat.
- Annual report 1999 was our first job for Commercial Bank.
- Rebranded the bank in OO. This work covered the brand, vision and strategy aspects and the implementation was conducted across ever item of collateral across the network.
- Refreshed the branch network, working alongside FDP architects, London (subsequently have collaborated with them on four other retail banking rebrands). Our role was in creating all of the inbranch merchandising systems, mega-graphics, interior and exterior signage systems.
- Way-finding signages.
- Involvement in network strategy location of branches.
- Audit of brand in use / customer touch-points at all branches both prior to and post rebrand.
- Brand identity guide development.

- Staff brand guides and training systems (staff as first brand ambassadors).
- Developed the slogan "Inspired by Qatar"
- Developed sub branding for Commercial Bank Islamic, again with all collateral and full implementation.
- Segmentation Strategies: We developed strategies for customer segmentation, then launching Sadara (Premium), Private Banking and Investment Banking

   each with environmental look and feel and each with design identities / guides.
- Created all collaterals.
- Developed websites for Bank and Segments.
- Credit cards marketing: Card segmentation strategies, Credit Card designs, All tactical and promotional cards marketing. All support collaterals.
- Consulting work on possible rebrand for Sharjah headquartered, United Arab Bank (UAB) including brand/branch audits.
- Created 'Accolades' material credit card rewards programme (mass).

- Created 'Limited Edition' credit card rewards programme (UHNW) and created case-bound book of reward items.
- Launch of new credit cards such as Diners Black and Visa – aimed at HNW – a twin card offer, with presentation box for distribution.
- Campaigns for Visa Card (Summer Olympics for example) to increase seasonal card use/spend.
- Various campaigns for Diners Card, launching global 'belong' campaign to Qatar market.
- Various e-marketing initiatives.
- Various corporate videos for the bank.
- Various work in way-finding and systems for Bank's new Head Office in Westbay.
- Initiatives in creating calligraphy in-branch and on collateral to 'localise' the bank in response to perception that they 'were international' (due to very clean branch interiors and lack of Arabic).
- Brand design and collateral for several editions of CBQ sponsored 'Qatar Masters' golf tournament and 'Moto-GP'.

- Assisted the Bank in closing its Islamic segment (with various customer communications) following Central Bank requirement that conventional banks could no longer offer an Islamic service.
- Launched NRI service and created all collateral.
- Developed a 'Welcome to Qatar' initiative to capture NRI and other expat customers before arrival in Qatar. A pre-established account and debit card on arrival.
- Investor Relations All Annual Reports and financial reporting adverts since 1999.

البنك التجاري و Commercial bank

Acuity has worked with Commercial Bank of Qatar since re-branding the bank in the year 2000. We have created a massive amount of work ranging from segmentation strategies, launch of Sadara, Private and Investment banking through branch merchandising and signage, cards marketing, and all forms of customer communication including tactical and promotional advertising campaigns.





#### Content

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	Brand language
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	In-branch merchandising
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Development of underlying brand positioning and strategic values; Full rebranding with implementation across all customer touch points; Production of all bank collateral and merchandising; Creation of revitalised branch network together with customer segmentation and branch network strategy.



driven by you

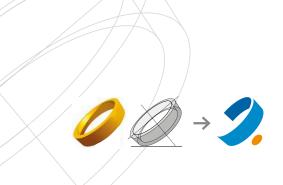












#### **Example: Our work for Burgan Bank, Kuwait**

- Rebranded the Bank and developed a new underlying strategy.
- Launch programmes and advertising of new brand.
- Brand manuals and all production.
- Signages and internal wayfinding.
- Created core customer messaging.
- Network strategy (working with research Company) to determine branch types and cost-efficacy of network. Re-aligned network into hub and spoke approach.
- · Conducted branch audits.
- Developed and produced all customer-centric communication.
- Supported takeover of Eurobank Tekfen, Turkey by creating merger strategy paper.
- Developed Burgan Brand in Turkish.
- Created tactical and promotional campaigns.
- Launched Premium and Private Banking channels and developed brand standards.
- Created investor relations collateral inc Annual reports.

#### **Our work for Ithmaar Bank, Bahrain**

- Rebranded the Bank when it took over Shamil Bank.
- Developed strategic principles for the bank.
- Wrote values and core promise statements.
- All brand implementation and customer collateral.
- Revitalisation of branch network (in association with FDP architects, London).
- Created core customer collateral, signage systems and all promotional advertising.
- Advised on Credit card segmentation strategies.
- Designed suites of credit cards.
- Designed and created Premier Banking brand and all collateral plus advertising campaign.
- · Designed and created Private Banking collatera.l
- Developed and created tactical and promotional campaigns.
- Designed Ithmaar Holding and IB Capital brands and created corporate advertising.
- Transformation of branches into digital environments, creating new layouts with open spaces, interactive screens and seamless digital integration.

#### **Our work for Syria Gulf Bank**

- Introduced to SGB through UGB, working with Core Investments team to establish new Bank in Syria (Part of Kipco Group, Kuwait).
- Rebranded bank and produced all collaterals.
- Created brand manuals and brand control systems.
- Launched cross-border accounts Syria/Iraq and produced all collateral.
- Branches redefinition programme.
- Implemented new signage and ATM surround systems.
- Developed core retail accounts brochures and collateral.
- Created customer segmentation strategy (versus Lebanese Banks) and created segmented products and service working with bank's internal teams.
- Conducted 3-day work sessions to develop products and services.
- Launched Youth Banking channel through integrated campaigns.

#### **Our work for BBK**

- Rebranded the Bank.
- Developed Financial Mall initiative (in partnership with FDP London).
- Developed underlying strategy of 'Brighter Banking'.
- Implemented the brand across all collateral and physical touch points.

#### **Our work for Ghana Commercial Bank**

- Audit and development of positioning strategy.
- Brand development and implementation.
- Designed all collaterals.
- Design and branding for branch implementation.
- All signage and wayfinding.
- Brand manuals and stakeholder guides.
- Messaging and communications.

Re-brand of Shamil Bank to Ithmaar Bank and development of brand architecture systems; Creation of positioning strategy and brand values; Design and production of all banking collateral; Development of brand guides and staff guide; Ongoing design and production of customer collateral; Branches redesign; Consultancy for development of premium and private banking segments.





Ithmaar Premier brings you Bahrain's most comprehensive premium Islamic banking service. With exclusive benefits designed to reward your membership, including a dedicated Relationship Manager, free Taisalu for life, access to WP lounges, a free hontey\*\* — the vend's most secure USB device and more. So talk to us = definant's boggest Islamic boats — to find out more about thismost Fremier.

Call +973 1758 4000, visit your nearest branch or visit our website www.ithmaarbank.com





بنك الإثهار Ithmaar Bank



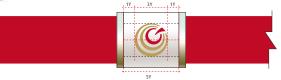
Ithmaar Holding B.S.C. is a Bahrain-based financial institution that is listed on the Bahrain Bourse, Boursa Kuwait and Dubai Financial Market. It is the most recent evolution of a pioneering Islamic banking and finance institution that started in 1984 with the establishment of Faysal Islamic Bank of Bahrain.

Ithmaar Holding owns two subsidiaries, both licensed and regulated by the Central Bank of Babrian Lithmaar Bank B.S.C. (c), an Islamic retail bank which holds the core retail banking business, and IB Capital B.S.C. (c), an investment lirm which holds investments and other non-core assets. With decades of experience, Ithmaar Holding drives wealth for its stakeholders and investors by providing a diverser range of Islamic financial opportunities, driving wealth through integrity.



Call: +973 1758 4000 www.ithmaarholding.com

Ithmaar Holding B.S.C. is licensed as an Investment Firm Category 1 by the Central Bank of Bahrain









Rebranding - Business Strategy, design and implementation; Development of brand values and positioning; Implementation across full suite of banking collateral; Branch design and implementation for interior merchandising and point of sale; Electronic marketing; Development of new products and services and customer segmentation strategies.















Creation of positioning and business strategy (Brighter Banking) and brand values; Design and production of brandmark; Brand architecture redefinition; Development of brand guides; Design and production of customer collateral; Development of Financial Mall branch models.













Rebrand of Ghana Commercial Bank. Following a full scale audit, we created the brand strategy, brandmark and delivered a comprehensive set of brand systems - including guidelines, branch branding, customer segmentation, full brand implementation and launch.











Full services for all marketing material in Kurdish and Arabic language; Annual Report production; Environmental design and merchandising for branches; Development of brand architecture and brand systems; product and service development; Strategic consultancy to assist international expansion.







هل تريد معرفة المزيد عن تمويل المشاريع؟ نرجو زيارة أقرب فرع لك لمصرف بغداد مصرف بغداد... مفتاحك للتطور والنمو www.bankofbaghdad.org





إختياركم الأفضال

يقده، مصرف بغداد منتجات وخدمات مصرفية مختلفة، من القروض والحسابات وخدمات وسترن يونيون إلى أجهزة الصراف الآلي وبطاقات الصراف الآلي والبطاقات الاثتمانية.

مصرف بغداد... مفتاحك للتطور والنمو

EXPERIENCE IN RETAIL AND INVESTMENT BANKING



### **Production for Annual Reports**

Given that we have developed a solid reputation for handling high volume financial tables through our work for investment banks, it's no surprise that we find the task of annual report production easy.

Hundreds of audited accounts pages are produced in only a few days, with zero errors and we are able to strategise and create review pages with strong design and impeccable English language.

## Dynamic creative for management reviews, combined with production integrity for financial reporting

- Significant 23+ year experience of producing financial reports and investor presentation material gives a strong capability credential for annual report production.
- **Experts** in the production of corporate governance and risk reports, plus audited annual financial statements.
- **Absolute integrity** of typesetting and production 150+ page financials with zero errors produced in as little as three days!
- Time critical **production of quarterly financial adverts** for a variety of clients. These are produced in two languages and are turned around in as little as 48 hours to meet publishing dates.

- Corporate profile and e-presentations are created to conform to stringent identity standards and communicate with flair.
- Multiple reports for multiple clients including Eskan Bank; QInvest; Gulf Finance House; Commercial Bank of Qatar; Ahli Bank Oman and Qatar; Burgan Bank Kuwait; SICO Investment Bank; Khaleeji Commercial Bank; Nass Group; Bank of Baghdad; Oasis Capital Bank; International Investment Bank; BMMI Group; Zain; GIB; Ghana Commercial Bank: BIBF; United Finance Company; National Hotels (interactive with embedded videos) and many more.

#### 05 - ANNUAL REPORTS AND CORPORATE DESIGN



Annual Report production for Capital Management House for several years, together with a range of corporate profile literature.

Annual Reports for Bahrain Institute of Banking and Finance for 5 years.

GIB Annual Report design and production.

Annual Reports for BMMI Group for 12 years.

Corporate Profile literature for Investcorp.

#### **05 - ANNUAL REPORTS AND CORPORATE DESIGN**



Corporate Profile and a variety of other collateral for Bank ABC.
Annual Reports for GIB for 5 years.

Strong theme using the Fibonacci sequence for Ahli Bank Qatar. Annual Report production for two years.

#### **05 - ANNUAL REPORTS AND CORPORATE DESIGN**



Annual Reports for IIB (International Investment Bank) for several years.

Annual Reports for Capital Management House.

Annual Reporting for BIBF (Bahrain Institute of Banking and Finance) for five years.

Multiple annual reports for Eskan Bank.

Multiple annual reports for Oasis Capital Bank.

Celebrating 40 years. A coffee-table book for GIB (Gulf International Bank).



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The 40th Anniversary book for GIB featured hitherto unpublished historical photos of early GCC leaders, meetings and places, combining a fascinating glimpse of the past with a positive message for the future.

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